

annual report 2010



2011



2010



Making it happen. Together.

I'm always curious, whenever we release an annual report, which folks gravitate toward the statistics and which ones dive into the stories. Truth be told, you can't have one without the other. It's the collaboration of numbers and data with the soul of an organization that makes those facts real, personal, and life changing. And it's that combination that makes Add not just successful, but impactful. It's how we're making it happen.

Together.

Don Bashaw • Parent • CEO



We made it happen. We're making it happen.

For the individuals we serve, regardless of who they are or what they're looking for, we consider it a privilege to help make it happen for them. Walking alongside thousands of fascinating people with developmental disabilities in Central Ohio, it is our mission not just to provide a list of services, but to help people achieve what they want when it comes to things like where to live, work, learn and connect. And we're creative, innovative, and dedicated to improving the quality of life, one person at a time, by:

- **Creating new opportunities.**
- **Providing outstanding customer service.**
- **Responding to each person's needs and preferences.**
- **Discovering innovative solutions and approaches.**
- **Supporting adventurous thought and action.**
- **Encouraging individuals to participate as active members of their community.**

Far more than a mission statement, it's about people's lives. And we believe those people should be the ones telling us what, when, and how they want to live it. After all, it's their life, not ours, and we just want to help them make it a reality.

It's intersecting with someone's life, becoming their partner, and serving them in a way that makes every day better than the previous one. We don't believe in "taking care" of the people we support because we're not babysitters. We're dedicated, committed professionals who, from our heart, want the best for those we interact with. And to do that requires going far beyond a list of services, programs and activities.

As you read through our 2010 Annual Report, pay special attention to our partnering card, and consider how you can intersect with these people's lives by donating your time and money. Because those we support are just as passionate about living life to the fullest as we are. No limitations, just expectations. Not what someone can't do, but what moves someone forward. It's why we exist exclusively, unitedly and passionately to make life better for every individual we support. And we hold nothing back in the way of services, creativity and innovation to embrace the simple concept that the quality of someone's life is the best and fullest it can possibly be.

So come join us, and let's make it happen together.

Income Statement:	2010	2009
Program Service Revenue	16,428,210	15,405,327
Other Revenue	457,692	522,949
Donations	22,998	17,661
<u>Investment Income</u>	270,309	696,889
Total Revenue	17,179,209	16,642,826

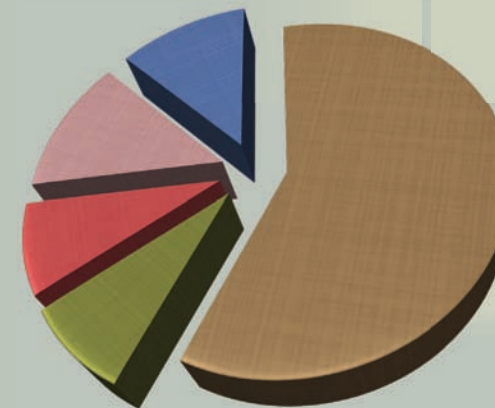
Wages and Benefits	13,530,188	12,315,549
Client Supports	1,799,733	1,577,284
Facility Costs	1,183,012	1,140,309
<u>Other Expenses</u>	1,776,142	1,220,370
Total Expenses	18,289,075	16,253,512

Net Income	(1,109,866)	389,314
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Financial Position:	12/31/2010	12/31/2009
Cash and Investments	5,138,029	5,880,404
Accounts Receivable	2,057,404	2,133,560
Net Fixed Assets	2,460,999	2,390,148
<u>Other Assets</u>	277,702	207,994
Total Assets	9,934,134	10,612,106

Short Term Liabilities	2,270,434	1,821,172
Long Term Debt	1,110,159	1,127,528
<u>Equity</u>	6,553,541	7,663,406
Liabilities and Equity	9,934,134	10,612,106

Expenses by Program:		
Residential Services	10,354,628	58%
Dahlberg Learning Center	1,554,625	8%
Adult Day Programs	1,571,254	9%
Employment Services	2,322,273	13%
Administration	2,131,988	12%
	17,934,768	100%



a living story

Bev always wanted to get married on her birthday.

For years, she never thought that would happen. But thanks to the support of Add staff, she finally got hitched on April 7 to her longtime "honey man," Eddy.

"I like being married so much in the whole wide world," Bev said. "Me and Eddy give each other a kiss."

After months of preparation, Bev and Eddy walked down the aisle at the Addvantage Center, which staff had decked out in pink and white. Eddy even wore a pink tie. As Add Residential Analyst Jen Brown officiated the wedding, Bev and Eddy held hands, smiled at each other and gave one another kisses. Then they ate cake and danced into the night.

At the moment, Bev and Eddy are still living in separate homes, but they can now call each other husband and wife.

"I love him," Bev said. "We'll get a house of ours, and we'll go to the shop and we'll get a little kind of black dog and let it grow up ... I've been thinking all about that."



a working story

For 15 years, Ryan loaded and unloaded skids.

He often earned less than minimum wage because of his developmental disability. At best, he made around \$5.75 an hour, taking home just \$230 or so a month.

But two years ago, he decided to work for Add. Now he gets paid at least \$7.40 an hour cleaning carpets with his friends.

"I like this job much better," Ryan said. "It pays better. There's just a lot of nice people around here, and the money's worth it."

For months, Ryan tucked away that hard-earned money. Then in May he finally bought the iPod Touch® he had been saving for.

"I'm glad to be here. Now I'm making a lot more."



a learning story

Ikfina came to us in the fall of 2009, a beautiful young girl with Down syndrome and a feeding tube.

She couldn't even walk. But soon, as Ikfina started connecting with the other children, she began to blossom.

Today, she totters freely down the hall, joins other children in circle time, climbs down the bus steps with almost no assistance, and greets everyone with a cheerful "Hi!" and wave.

Ikfina even now eats with little help, a fact that made her parents cry with joy and pride when they found out how much their daughter had grown.

These days, she loves falling asleep with her parents singing "The Eensy Weensy Spider."



a connecting story

Mingling among the homeless on a muggy day in May at the Columbus Community Kitchen, Carol learned how to help serve hot meals to men and women who live on the outskirts of Columbus.

"I like helping people," she said. "I feel sorry for some of these people. They don't have nowhere else to go. And I don't like seeing them sleep out on the streets."

But volunteering at the community kitchen is just one of many ways Carol spends her week. She also practices sign language at The Ohio State University, walks canines at the Franklin County Dog Shelter, and delivers groceries to other people with developmental disabilities.

In fact, Carol puts a face to our new way of doing things around here – integrating all of our community activities. For a while, she had to choose between work and campus, making money and just hanging out with other people. Now she can do it all.

"I really like it," Carol said. "I like doing them all together."